

J. Tiefel

To: Organ Committee of Wisconsin Lutheran Seminary
From: E. Meyer
Re: Proposals presented by four organbuilders
Date: December 17, 1986

At the last meeting between the members of the organ committee and the consultant, it was decided that four organbuilders should be contacted. Subsequently, each builder was asked to submit information on the basis of the consultant's specifications and sketches.

The work has proceeded smoothly. A response from all four organbuilders was received. Two builders arranged for a meeting with the consultant. The other two builders discussed the project by means of telephone conversations or letters. Enough information has become available for us to make informed decisions.

The four organbuilders all expressed an interest in building the instrument for Wisconsin Lutheran Seminary. Two restricted their proposals to the consultant's materials. One presented a counter proposal for an entirely different instrument. The other proposal is for a slightly modified form of the consultant's specifications.

TO: ORGAN COMMITTEE, WISCONSIN LUTHERAN SEMINARY
FROM: E. MEYER
RE: COMMUNICATIONS WITH ORGANBUILDERS
DATE: DECEMBER 17, 1986

ORGANBUILDER: Casavant Freres
LOCATION: St. Hyacinthe, Quebec (Thomas Erickson, Red Wing, area rep.)
FOUNDING YEAR: 1830's
SIZE OF OPERATION: 50 employees; 25 organs per year
WELS INSTALLATIONS: St. John's Wauwatosa; St. John's 68th & Forest Home;
St. John's Jefferson; St. John's Lewiston MN;
Dr. Martin Luther College (2)

PROPOSAL FOR WISCONSIN LUTHERAN SEMINARY

Delivery: "Building time for an instrument of this size would be approximately

Warranty: 14 months, putting the completion date in March, 1988."

Payment Schedule: Five years following completion

At the time of agreement	20%
Four months later	20%
Eight months later	20%
Organ ready in shop	20%
Organ arrives in New Ulm (sic)	10%
Organ complete and accepted	10%

Cost Quotation:

\$149,500

Additional Information:

Deduct \$8755 for deletion of 4' Spillfloete
No estimate given for electric stop action & comb. sys.
No mention of veneer vs. solid case
Quotation follows consultant's specification exactly

Manuals - 56 notes; Pedals - 32 notes

Total pipes = 1000 pipes

Expiration of Quotation: "The above quotation will remain firm
until February 1, 1987."

TO: ORGAN COMMITTEE, WISCONSIN LUTHERAN SEMINARY
FROM: E. MEYER
RE: COMMUNICATIONS WITH ORGANBUILDERS
DATE: DECEMBER 17, 1986

*Met in person w/
Schlicker rep,
Stanton Peter of
Philwaukee*

ORGANBUILDER: Schlicker Organ Company

LOCATION: Buffalo, New York

FOUNDING YEAR: 1930's

SIZE OF OPERATION: 30 employees; 12 organs per year

WELS INSTALLATIONS: Northwestern College, Dr. Martin Luther College (2);
Wisconsin Lutheran High School; Wisconsin
Lutheran College (under contract); St. John's of
Baraboo

PROPOSAL FOR WISCONSIN LUTHERAN SEMINARY

Delivery: "within twenty-four months after signing a contract" — *c. January 1989*

Warranty: "The organ, exclusive of the blower motor, will be warranted for
Payment Schedule: a period of five years from the date of completion."

15% Down payment

30% When Construction Begins (spring, 1988)

30% During Construction (summer, 1988)

20% During Shop Completion (fall, 1988) and 5% at Acceptance

Cost Quotation: \$140,084

Additional Information:

Deduct about \$8000 for oak veneer case instead of solid oak.

Deduct \$6126 for deletion of 4' Spillfloete

Add \$3275 for electric stop action & combination system

need to add this back in *Add \$6500 for twelve bass pipes of Pedal 8' Offenbass (This stop was specified as 8' Floetenprincipal by consultant and was also specified as having these pipes in contract and not as an addition with an additional charge.) — *borrowing*

Add \$4239 to make II Sesquialtera as a "double draw."

Add \$4239 to make IV Mixture as a "double draw."

Manuals - 56 notes; Pedals - 30 notes (*top 2 keys chopped off*)

Total pipes = 992

*\$136,000 if deduct solid oak 4' spillfloete + add back
in \$6500 for the 12 pipes + \$4239 II Sesquialtera "double draw"*

Expiration of Quotation: "Quotations not secured by a letter of intent are
subject to revision after 90 days. (Feb. 24, 1987)

TO: ORGAN COMMITTEE, WISCONSIN LUTHERAN SEMINARY
FROM: E. MEYER
RE: COMMUNICATIONS WITH ORGANBUILDERS
DATE: DECEMBER 17, 1986

*Met in person w/ Dobson
in person*

ORGANBUILDER: Dobson Organ Company
LOCATION: Lake City, Iowa
FOUNDING YEAR: 1974
SIZE OF OPERATION: 14 employees; 6 organs per year
WELS INSTALLATIONS: Trinity of Brillion; Bethany College (ELS) -

*greater attention to
detail, etc.*

PROPOSAL FOR WISCONSIN LUTHERAN SEMINARY

Delivery: "I can offer delivery in May or June of 1988. Our schedule is changing daily. . . . if it goes longer (signing) than mid-January. . . we would have to re-evaluate our schedule as to delivery of this organ"

Warranty: "Five years from date of acceptance. . . ." "This guarantee shall not extend to electrical motors or blowers required for the operation of this organ."

Payment Schedule: 20% Down payment; 50% of cost of pipes when ordered - spring, 1987, \$13000; 50% of cost of pipes when delivered to builder - fall, 1987, \$13000; ABOUT \$18000 winter, 1987, Jan., Mar., & Apr., 1988. Balance at completion.

Cost Quotation:

\$146,000

Additional Information:

Deduct \$9000 for deletion of 4' Spillfloete *- don't do this*
Add \$500 per stop for electric stop action & combination sys
Builds only solid oak cases
Has added in cost 12 extra pipes for 8' Salicional = \$1200
Quotation follows consultant's specification exactly except for item above (12 extra pipes)
Deduct \$1000 for deletion of IV Mixture "double draw"
Deduct \$1000 for deletion of II Sesquialtera "double draw"

Manuals - 56 notes; Pedals - 32 notes

Total pipes = 1012

Expiration of Quotation: "Prices good until March 1, 1987"

TO: ORGAN COMMITTEE, WISCONSIN LUTHERAN SEMINARY
FROM: E. MEYER
RE: COMMUNICATIONS WITH ORGANBUILDERS
DATE: DECEMBER 17, 1986

*Conceived w/ authentic
17th century organs -
not flexible enough*

ORGANBUILDER: Taylor & Boody
LOCATION: Staunton, Virginia
FOUNDING YEAR: 1969
SIZE OF OPERATION: 3 or 4 employees(?) 2 or 3 per year
WELS INSTALLATIONS: None

PROPOSAL FOR WISCONSIN LUTHERAN SEMINARY

Delivery: Fall of 1992

Warranty: Taylor and Boody guarantees its work against all defect in materials or quality of work for a period of five years. . . ."

Payment Schedule:

- 20% Down Payment
- 70% of total cost payable in monthly installments when organ is being built
- 10% Upon completion

Cost Quotation:

\$ 175,000 plus surcharge based upon the Consumer Price Index

Additional Information:

Requests that ceiling be opened to provide more height - *for the sake of his design*
Did not base quotation on consultant's design
Eleven voices; 784 pipes
Solid oak casework

Expiration of Quotation:

"Prices given in proposals are subject to revision after sixty days."