

To: Organ Committee, Wisconsin Lutheran Seminary
From: E. Meyer, Consultant for Wisconsin Lutheran Seminary
Re: Communications with Organbuilders
Date: February 11, 1989

ORGANBUILDER: Berghaus Organ Company, Inc.

Location: 537 S. 25th Avenue
Bellwood, Illinois 60104

312-544-4052

Founding Date: 1970's

Size of Operation: ?

Delivery Date:

Warranty:

Payment Schedule:

Bid:

Additional Information:

Manual Compass:

Pedal Compass:

Total Pipes:

Date of Bid:

Expiration of Bid:

To: Organ Committee, Wisconsin Lutheran Seminary
From: E. Meyer, Consultant for Wisconsin Lutheran Seminary
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Date: February 11, 1989

ORGANBUILDER: M. L. Bigelow & Company, Inc.
130 West First South
Location: American Fork, Utah 84003 801-356-5777

Founding Date: 1978 Opus List = 20

Size of Operation: 6 employees/2-3 organs per year

Delivery Date: "approximately" 24 months (February, 1991)

Warranty: 10 years on labor and materials. "Additionally we guarantee the tuning of flue pipes for a period of five years."

Payment Schedule:	Down Payment	20%
	After 6 months	15%
	After 12 months	15%
	After 18 months	20%
	After 24 months	20%
	Upon Completion	10%

Bid: 185,100 for 18-stop organ; 163,750 for 16-stop organ. In either case lodging and meals must be furnished to workmen while installation is underway

Additional Information:
Design details and construction methods feature an array of interesting variations from standard American practice. See "Preliminary Proposal" dated January 13, 1989

Manual Compass: 58 Pedal Compass: 32

Total Pipes: 1144 (18 stops)

Date of Bid: January 18, 1989 Expiration of Bid: ?

To: Organ Committee, Wisconsin Lutheran Seminary
 From: E. Meyer, Consultant for Wisconsin Lutheran Seminary
 Re: Communications with Organbuilders
 Date: February 11, 1989

ORGANBUILDER:	Casavant Freres, Ltd. C.P.38	Mr. Thomas Erickson, Sales Representat: 1901 Gernentz Lane
Location:	St-Hyacinthe, Quebec J2S 7B2 514-773-5001	Red Wing, MN 55066 612-388-2617
Founding Date:	1830's	

Size of Operation: 40 employees/20 organs per year

Delivery Date: 18 months (September, 1990)
 Warranty: 5 years on materials and workmanship

Payment Schedule:	At time of agreement	20% *
	Four months later	20%
	Eight months later	20%
	Organ completed in factory	20%
	Delivery	10%
	Completion	10%

Bid: 213,850** (149,500 for 16-stop organ in December, 1986)

Additional Information:
 If a contract is to be considered with Casavant, considerable more information will be needed.

Manual Compass:	56	Pedal Compass:	32
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Total Pipes: 1124**

Date of Bid:	January 17, 1989	Expiration of Bid:	60 days
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*Information taken from 1986 correspondence
 **It is unclear whether bid is for a 16-stop organ or an 18-stop organ; or whether the bid is on an organ having 1000 pipes or 1124 pipes.

To: Organ Committee, Wisconsin Lutheran Seminary
From: E. Meyer, Consultant for Wisconsin Lutheran Seminary
Re: Communications with Organbuilders
Date: February 11, 1989

ORGANBUILDER: Dobson Pipe Organ Builders
200 N. Illinois Street. P.O. Box 25
Location: Lake City, Iowa 51449 712-464-8065; 712-464-8921

Founding Date: 1974

Size of Operation: 14 employees/6 organs per year

Delivery Date: 24 months ("after January 1, 1991)

Warranty: "Five years from date of acceptanct"

Payment Schedule: Down Payment 20% *
1/2 cost of pipes when ordered by builder
1/2 cost of pipes when received by builder
Then a series of bimonthly payments
Balance upon completion

Bid: 206,700 for 18-stop (19-stop) organ;
184,000 for 16-stop (17-stop) organ (146,000 for 16-stop organ December, 1986)

Additional Information:

Manual Compass: 56 Pedal Compass: 32

Total Pipes: 1124

Date of Bid: January 31, 1989 Expiration of Bid: 60 days

*1986 information

To: Organ Committee, Wisconsin Lutheran Seminary
From: E. Meyer, Consultant for Wisconsin Lutheran Seminary
Re: Communications with Organbuilders
Date: February 11, 1989

ORGANBUILDER: Gabriel Kney & Co., Ltd.
137 Falcon Street
Location: London, Ontario, N5W 4Z2 519-451-5310

Founding Date: 1970 Opus List = 42

Size of Operation: 6 employees/3-4 organs per year

Delivery Date: 18-30 months (september 1990 - August 1991); usually two years

Warranty: five years on materials and workmanship

Payment Schedule:

Bid: 193,000 (estimate by consultant) plus shipping charges to Mequon, WI

Additional Information:

Manual Compass: 56

Pedal Compass: 32

Total Pipes: 1124

Date of Bid:

Expiration of Bid:

To: Organ Committee, Wisconsin Lutheran Seminary
From: E. Meyer, Consultant for Wisconsin Lutheran Seminary
Re: Communications with Organbuilders
Date: February 11, 1989

ORGANBUILDER: Martin Ott Pipe Organ Company, Inc.
1353 Baur Boulevard
Location: St. Louis, MO 63132 314-569-0366

Founding Date: 1973 Opus List = 53

Size of Operation: 8 employees/4 organs per year

Delivery Date: 24 months; "no later than January 31, 1991"

Warranty: 5 years on "defects resulting from unskillful workmanship or from use of unsuitable materials."

Payment Schedule:

Down Payment	20%
June 1989	20%
August 1989	10%
January 1990	10%
May 1990	20%
August 1990	10%
December 1990	10%

Bid: Upon Completion 10%

Additional Information: 178,650 for 20-stop organ; 168,350 for 19-stop organ;
158,950 for 18-stop organ

Builder includes in contract terms a "free" stop. This is a 1 1/3' Quinte of 56 pipes.

Specifications deviate in detail from consultant's tonal scheme.

Manual Compass: 56 Pedal Compass: 30

Total Pipes: 1245 = 20 stops
1185 = 19 stops
1129 = 18 stops

Date of Bid: January 25, 1989 Expiration of Bid: March 25, 1989

To: Organ Committee, Wisconsin Lutheran Seminary
From: E. Meyer, Consultant for Wisconsin Lutheran Seminary
Re: Communications with Organbuilders
Date: February 11, 1989

ORGANBUILDER: Schlicker Organ Company, Inc. Mr. J. Stanton Peters, Sales Representative
1530 Military Road P. O. Box 92003
Location: Buffalo, NY 14217 Milwaukee, WI 53202
716-874-1818 414-271-6490
Founding Date: 1930's
Size of Operation: 30 employees/"135-160 stops per year" = 8-10 organs per year

Delivery Date: 28-30 months (June-August, 1991)

Warranty: 10 years on materials and workmanship

Payment Schedule: Down Payment 15% *
When construction begins 30%
During construction 30%
At shop completion 20%
Completion on site 5%

Bid: 227,500 for 18-stop organ; 215,250 for 17-stop organ (less 16" Pommer);
203,425 for 16-stop organ (less 8' Krummhorn)
(140,084 + 6500 + 4239 + 4239 + 155,062 for 16-stops, December, 1986)

Additional Information:

Design details of construction and tonal concerns feature an array of interesting variations from standard American practice. See "Specification One" January 25, 1989.

If a contract is considered with Schlicker, further information will be needed; exact details of ALL details must be known.

Manual Compass: 56 Pedal Compass: 30

Total Pipes: 1128

Date of Bid: January 25, 1989 Expiration of Bid: 90 days

* Information from 1986 correspondence

To: Organ Committee, Wisconsin Lutheran Seminary
From: E.Meyer, Consultant for Wisconsin Lutheran Seminary
Re: Communications with Organbuilders
Date: February 11, 1989

Organbuilder; Visser-Rowland Associates, Inc.
2033 Johanna Suite B
Location: Houston, Texas 77055 713-688-7346

Founding Date: 1974 Opus List = 97

Size of Operation: 10 employees/5 organs per year

Delivery Date: 48 months (February, 1993)

Warranty: 5 years on materials and workmanship

Payment Schedule: ?

Bid: 269,440 for 18-stop organ; 254,000 for 17-stop organ (without
16' Pommer); no bid on the 16-stop organ.

Additional Information:

Manual Compass: 56

Pedal Compass: 32

Total Pipes: 1124

Date of Bid: February 1, 1989

Expiration of Bid: 60 days